

DON L. SMITH

Current Employer- Title	Smith Cashion & Orr, PLC – Partner
Profession	Attorney – Construction, Litigation, General Practice
Work History	Commander, U.S. Navy, 1956-61
General Experience	Primarily engaged in the above law specialties. 70% of practice in construction law, representing general contractors, owners/developers/public agencies, sub and specialty contractors, insurers, architects/engineers/designers and suppliers/manufacturers, involving public and private (commercial, heavy/highway, industrial and institutional) projects. 20% of practice in commercial litigation and general practice; 10% of practice in negligence (50% on behalf of plaintiffs and 50% on behalf of insurance carriers). 1% of negligence practice involves automobile accident claims.
Representative Issues Handled as a Mediator	Served as mediator in numerous cases involving construction and claims in excess of \$1,000,000. Mediated major disputes between contractors, owners and professionals in major steel processing and fabrication plants and disputes between professional organizations involving the termination of agreements.
Alternative Dispute Resolution Training	ACE005 – Chairing an Arbitration Panel; Managing Procedures, Process & Dynamics, 12/05; ACE001 – Arbitration Awards: Safeguarding, Deciding & Writing Awards, Nashville, 12/04; Annual Arbitrator Update 2002; AAA Construction Industry Arbitrator II Training, Nashville, 4/01; AAA Construction Industry Arbitrator Training, Atlanta 5/98; Supreme Court Rule 31 Mediation Training, 1997.
Professional Licenses	Admitted to the Bar: Tennessee, 1961; U.S. District Court, District of Tennessee, 1961.
Professional Associations	Defense Research Institute; Federation of Insurance and Corporate Counsel; American Bar Association; ABA Construction Law Forum; Tennessee Bar Association; Nashville Bar Association; Tennessee Association of Construction Counsel
Education	Vanderbilt University (BA-1954); Vanderbilt Law School (LLB-1956; JD-1969)